

<u>Aberdeen – Myanmar Energy Economy Knowledge Exchange, Capacity and Skills Building</u> Project

Questionnaire for Myanmar Supply Chain Companies

Answerd by Pacific High Technology Services Co. Ltd.

Company:

Background information on location, contact details, size of company etc.

We are the 100% Local Myanmar Company and is well established in Myanmar Oil & Gas, Marine, Construction and Power Generation Industries with 335 employees operating mainly both offshore and onshore worksites including Yangon, KyaukPhyu, Kanbauk, Mawlamyine, Myingan, Mandalay and a few more. Financial turnover for Pacific High Technology in year 2014-2015 is USD 5-7million for Oil & Gas Sector and USD 3 million for Electrical Sector. The company has a Health, Safety and Environment policy to ensure that all work processes are carried out in a safe manner in compliance with all applicable codes, standards, rules and regulation; to protect clients, employees, equipment, properties, third parties and the environment from injury, loss and damage.

Engineering Office 1:

No.92, Daw Thein Tin Road, Mingalar Taung Nyunt Township, Yangon, Myanmar.

Engineering Office 2:

No.171, Oasis Lane, Pyay Road, Mayangone Township, Yangon, Myanmar.

• What is your current focus i.e. what types of products/services do you provide, where do you work, who with, who for, which sectors etc.

To become best service provider of Technical Services for Oil & Gas, Marine and Power Industries in Myanmar; to serve our best towards the best quality.

We, Pacific High Technology Services Co., Ltd are currently providing our clients for below services

- -Non Destructive Testing Services
- Blasting and Painting Services
- Scaffolding and Rope Access Services
- Heat Treatment Services
- Piping and Fabrication Services
- Habitat Services





- Steel Structure and Civil Construction Services
- API Storage Tank Construction & Tank Cleaning Services
- Electrical System/Sub Stations Installation & Overhead/Underground Cable Pulling Services
- Rental of Zone II, Rig Safe Specified Equipment (Compressor, Generator, Load Bank etc)
- Building Maintenance & Cleaning
- Skilled Manpower Supply for Offshore and Onshore
- Logistic services, trucking, shipping, import/export, and custom clearance
- Training
- What certification/accreditations do you have in place already? E.g. HSEQ such as ISO 9001 or similar, any technical certifications relevant to your products/services and anything else

We are the only company in Myanmar with

- ISO Certificates for Blasting/Painting and Non Destructive Testing Services
- -OHSAS 18001 certified, Oil & Gas Approved HSE Departments/Procedures/ Standard
- -Department of Atomic Energy approved Radiation Safety storage & Healthy Certificate
- ABS approved UT Testing Certificate for Vessels
- Socially Accountable
- A Member of SSPC and becoming a member of IRATA Organizations
- Zone 2 & Rig Safe Certified Equipment
- JOTUN & International Paint representative for Oil & Gas and Power Industries
- Approved Applicator for Passive Fire Protection by Akzonobel (International Paint)
- What are you looking to achieve in the future e.g. increase oil and gas activity, expand into new markets, any specific target customers e.g. IOC's etc. Is there a timescale/plan for this and what are the immediate areas of focus?

We are looking to expand our professional services throughout Myanmar and South East Asia to serve the best for our respective clients, in coming 5-7 years. We aim to become the operator over time, an own the Oil & Gas block.



- Are you aware of any training/certification that you already know that your company will need to help achieve the above?
 - o Foundation courses such as Basic English course and basic rig familiarisation.
 - Safety based courses such as basic rig HSE, basic firefighting, basic first eat, BOSIET.
 - Skill based courses such as basic drilling technology course, rig maintenance course, basic rig welding, basic rig painting course, basic catering skills, crane operations course and basic cementing operations.
- Can you access this training/certification in Myanmar or anywhere else in the Region? If not then would you be interested in options form the UK (In Myanmar, at International Centres or indeed in the UK)
 - Mostly our international certificates are awarded by international organizations all over the world, mainly United States, United Kingdom, Singapore, Malaysia, etc.
- Would you consider partnering with a UK/International company to aid expansion?
 NB this is more focused on a commercial arrangement rather than training/certification. Any previous partnerships?
 YES.
- What type of partner might you looking for e.g. extent of experience, any specific products/services that complement your existing offering, companies that are working for any specific target clients etc.
 Internationally recognized organizations for certifications.
 Internationally recognized organizations with similar services and products
- If UK companies were to visit Myanmar on a Trade Mission would you be interested in participating and meeting with them?
 YES.
- Most interested in Training &Certification and/or Partnership/Collaboration? Any thoughts or examples on what this could look like?
 For example:
 - IRATA
 - OPTIO approved Bosiet.

We look forward to become exclusive partner if possible.





 Are there any specific areas where you would like further information on Training and Certification? AIA will be pulling together some information to share with companies in Myanmar and we would like your input on what should be included e.g. list of training providers and their capabilities, HSEQ Advisors for ISO 9001 etc.

No.

